

Free Contract
review and Free kVA
Analysis Report for BMF members



Building excellence
in materials supply

BMF Energy Plus

In association with



BMF Plus Services
adding help where it's needed



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Introduction

Commercial gas and electricity prices in the UK have steadily risen every year since the markets were de-regulated in the mid-1990s and until the second half of 2021, this was predominantly due to increases in the non-commodity costs (taxes/levies) of supplying gas and electricity to the end user.

More recently however, consumers in the UK, both domestic and commercial, have seen dramatic increases in their energy costs because of spiralling wholesale prices. Now, more than ever, commercial consumers need to better understand what makes up the cost of gas and electricity, how their consumption patterns impact the price they pay and what options are available to them in a fast-changing market.

The BMF recognises the challenges being faced by its members with ever-increasing energy prices and so has partnered with Full Power Utilities to create and deliver 'BMF Energy' – an initiative to help minimise the cost of energy for all BMF members.

BMF Member Case Studies

LBS Builders Merchants



An organisation consisting of 29 premises covering South Wales, with multi energy needs. LBS Builders Merchants needed to secure the most competitive rates available when they entered 'out of contract' rates with their incumbent supplier. With access to the entire market, Full Power came out on top, with three other brokers also tendering for the business...

Client Since: 2019

Services Rendered: Gas and electricity procurement, portfolio consolidation, contract alignment and new meter connections.

Other Successes: Project management of new site connection and disconnections at the client's old sites.

"We were introduced to Full Power by a mutual contact and included them in the tendering process, when our existing energy supply contracts ended. The staff at Full Power managed to secure us a more competitive quote than the other brokers participating in the tender process. They also worked hard to co-align our contracts and arrange new meter connections. In doing so, they saved us a lot of time and money. LBS would be happy to recommend Full Power Utilities".

Philip Evans, Finance Director,
LBS Builders Merchants

Elliott Brothers Limited

Elliotts
help you build

As a growing, multi-site builders merchants, Elliott Brothers Limited needed to ensure their energy procurement strategy not only secured competitive supply rates, but also reduced the administration time involved in the on-going contract management. Full Power delivered on both requirements...

Client Since: 2020

Services Rendered: Gas and electricity procurement, portfolio consolidation, contract alignment and consumption analytics.

Procurement Savings Secured To Date: £2,913

Other Successes: After carrying out a detailed consumption analysis across their portfolio, Full Power's Sam Gottlieb-Hunt was able to identify further savings of £3,719, through a suggested KVA reduction on a number of halfhourly electricity meters.

Total Savings Secured To Date: £6,632

The 'BMF Energy' Team

To support the projected growth of 'BMF Energy', Full Power have installed an experienced team dedicated to helping BMF members.

Sam Gottlieb-Hunt – Lead Consultant

Melissa Lloyd – Client Services Manager

Marc Wheatley – BMF Partnership Manager

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What Does 'BMF Energy' offer?

Strategic energy procurement & contract management

Energy procurement has changed. There are more suppliers to choose from, offering more tailored products, and with non-commodity charges now making up most of the end user price it is vital that decision makers fully understand the options available to them. As well as choosing the most suitable supplier and product, optimising market entry could save your business thousands of pounds in the extremely volatile market we find ourselves in.

Through 'BMF Energy' you will gain access to Full Power's pool of suppliers, including several that do not sell directly to the end user, as well as a range of different procurement strategies:

- Fixed Term
- Mid-term Review
- Flex Procurement

Where suitable, the BMF Energy team will also consolidate your gas and electricity meter portfolio to a common contract end date, reducing administration and increasing your collective purchasing power.

Bill validation

To effectively manage your energy costs, it is important to regularly validate the bills being issued by your energy supplier(s). BMF Energy can provide a platform to automate this process, saving you time and money.

Energy efficiency solutions

As well as minimising what you pay for your energy consumption, BMF Energy offers a range of solutions to reduce how much gas and electricity you consume, including:

- Solar installations
- LED lighting retrofits
- Building energy management systems

And more.

Water procurement

In addition to energy services, the team at BMF Energy can also review your water requirements and look to secure further savings from their pool of water suppliers.

Exclusive Benefits of BMF Energy

In teaming up with Full Power, the BMF have secured several exclusive benefits for all BMF members:

- **Free energy contract review**
The BMF Energy team will conduct a full paper audit of your existing energy supply contracts, to provide impartial advice on your existing tariffs and to identify any billing errors.
- **Free kVA analysis report**
For any 'half-hourly' supply points within your meter portfolio, the BMF Energy team will conduct a kVA analysis to ensure your existing allowances are optimally set and will look to reduce any that are not being fully utilised, to save you money.
- **Development of a 'BMF Buying Basket'**
By combining the collective buying power of the BMF membership over time, Full Power will be able to negotiate harder with their pool of suppliers to achieve more competitive rates. This is a long-term project which will take several years to implement and the more BMF members that join, the more pressure we can apply to the energy suppliers.



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