

APPLICATION FOR SUPPLIER MEMBERSHIP

.....
(Please state Company name)

Supplier Membership of the BMF may be open to applicants complying with the following rules:

- You should be a manufacturer of goods used in the construction industry, or be an extractor of bulk materials used in the industry.
- You may be admitted to Supplier Membership if, in the opinion of the Membership Panel, your membership will improve the relationship between merchants and the providers of their main commodities.
- You will be expected to pursue an acceptable merchants trading policy, with preferential terms offered for stockholding merchants.
- You may be either a nationwide or regional supplier to merchant members of the BMF.

You will be expected to comply with the terms of the BMF Charter regarding the following positive expectations of trading between you and your merchant customers:

- Clear proactive policy statement for the committed stockist
- Commitment to merchant sales and marketing initiatives
- Principles used for terms to be clear and equitable
- No negotiations with merchant's customers which distort competitiveness
- Clear minimum order values for direct deliveries
- Product training support
- Commitment to cost reduction in the supply chain
- Speedy technical and administrative support

The advantages of BMF Supplier Membership include:

- Forging closer relations with your merchant customers
- Opportunity to use the BMF as a forum for discussing matters of the moment
- Attending Supplier Member liaison meetings, BMF local, regional and national meetings, seminars and THE conference
- Developing product specific training courses
- Marketing benefits - use can be made of the special BMF Supplier logotype. This is strongly recommended for use with Supplier letterheadings, all literature and advertising.

Please return this form to BMF, 15 Soho Square, London, W1D 3HL

1. FULL COMPANY TRADING NAME AND HEAD OFFICE ADDRESS INCLUDING POSTCODE

TEL NO: FAX NO:
E-MAIL: WEBSITE:

2. FULL NAMES OF PROPRIETORS, PARTNERS OR DIRECTORS

3. PRINCIPAL CONTACT NAME

4. GROSS TURNOVER FOR THE _____ FINANCIAL YEAR (PLEASE STATE THE MOST RECENT FULL YEAR)
£_____

5. DATE OF ESTABLISHMENT

6. TO WHOM DO YOU SELL YOUR PRODUCTS? (PLEASE INDICATE THE % OF YOUR TOTAL DISTRIBUTION)
MERCHANTS _____% USERS _____% DISTRIBUTORS _____% OTHERS _____%

7. DO YOU SUPPLY NATIONALLY OR REGIONALLY?

8. FULL NAMES AND ADDRESSES OF ALL SUBSIDIARY OR ASSOCIATED COMPANIES (PLEASE STATE WHETHER WHOLLY OWNED OR CONTROLLED)

10. IF YOU ARE YOURSELVES A SUBSIDIARY COMPANY PLEASE GIVE NAME AND ADDRESS OF THE CONTROLLING COMPANY

11. HAVE YOU OR ANY OF YOUR SUBSIDIARY COMPANIES PREVIOUSLY APPLIED FOR MEMBERSHIP OF THE BMF (IF SO, PLEASE GIVE DATES)

12. PLEASE NAME THREE BMF MEMBERS WHOM YOU ARE CURRENTLY SUPPLYING

1)
2)
3)

PRODUCT SECTIONS

Please tick which of the following classifications best cover your product range(s) and add any others not listed

Section 1

Roofing Materials

Battens
Bitumen compounds
Roofing felts & dampcourse
Fibre cement products
Lead sheeting
Profiled Sheet Metals
Roofing tiles (clay & concrete)
Slates (natural & man made)
Translucent roofing
Ventilation products

Section 2

Plumbing Materials

Baths
Cylinders & tanks
Flushing cisterns
Immersion heaters
Insulation (pipe & cylinder)
Lead pipe
Plumbers brassware
Rainwater & soil goods
Sanitaryware
Showers, cabinets & fittings
Tubes & fittings (copper, stainless steel, plastic, black & galvanised)
Water mains & domestic waste pipes
Water softeners

Section 3

Bricks & Blocks, Clay & Concrete: Underground Drainage Systems

Blocks & garden walling
Bricks of all kinds
Building Blocks
Chimney pots & flue linings
Concrete products
Drainage pipes (concrete, clay & PVC)
Firebrick backs
Flooring quarries
Geotextiles
Interlocking paving
Kerbing
Lintels (concrete & steel)
Manhole covers & frames
Precast concrete
Quarry tarrazo pavings
Septic tanks
Street furniture
Wall ties

Section 4

Cement, Plaster & Insulation Materials

Additives
Aggregates
Cement
Cement paints
Chemicals
Concrete chemicals (ready mixed)
Insulation materials (roof & wall)
Lime
Mortar
Plaster

Plasterboard - all types
Plaster beads
Scrim

Section 5

Decorating & Building Chemicals

Access equipment
Brushes
Building chemicals
Carpet tiles
Ceiling coatings
Decorative hardware
Decorating accessories
Interior design products
Marine coatings
Metallic coatings
Pressurised spraying equipment
Paints, wall coverings & decorating materials
Sign writing materials
Specialist applications
Surface preparation treatments
Wood preservatives

Section 6

Fireplaces, Heating & Cooking Appliances

Back boilers
Closed room heaters
Cookers
Electric fires
Fireplaces - all materials
Fire cement & fire clay
Gas fires
Heat storage units
Industrial gas (LPG & LNG)
Water heaters (gas & electric)

Section 7

Ironmongery, Tools & Associated Products

Adhesives
Builders & architectural ironmongery & hardware
Door & window furniture
Electrical products
Electric cable & accessories
Fixings
Garage doors
Garden hardware
Glass
Mastics
Power & hand tools
Putties
Tool Hire

Section 8

Kitchen Equipment, Wall & Floor Tiles

Kitchen appliances
Kitchen furniture
Sink tops
Tiles (wall & floor)
Fitted bedroom furniture

Section 9

Timber & Timber Products

Timber

Fencing

Flooring
Hardwoods
Mouldings
Planed
Preservative treated
Sawn

Timber Based Sheet Materials

Blockboard
Chipboard
Hardboard
Insulated board
Laminates
MDF & medium boards
OSB
Plywood
Manufactured Timber Products
Doors & frames
Patio doors
Staircases
Trussed rafters
Windows
UPVC windows & doors

Section 10

Heating

Solid Fuel
Domestic & industrial boilers
Ancillary equipment

Gas Fired

Gas boilers
Domestic & industrial burners
Warm-Air units
Ancillary equipment

Oil Fired

Boiler/burner units
Domestic & industrial burners
Warm-Air units
Ancillary equipment

Electrical

Warm-Air, underfloor, ceiling & any other centrally controlled systems

Economy 7/White Meter equipment

Ancillary Equipment

Air conditioning units
Control primary & secondary time clocks, programmers, thermostats - all types
Circulators (pumps)
Draught stabilizers
Ducting
Flues: asbestos, steel, cast iron, insulated, flexible - all types
Heat emitters, skirting, convector & fan types
Heat exchanges
Heat pumps
Oil tanks & gauges
Radiators
Sealed systems equipment
Solar heating
Swimming pool equipment
Valves - safety & fire, mixing & regulating water treatment equipment & inhibitors

Please complete the section below which relates to the products that you manufacture:

Company Name:.....

Address:.....

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Please give a brief outline of the products that you manufacture (maximum 275 characters including spaces)

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Please enclose a copy of your last 2 year's fully audited accounts with your application (these will be seen by BMF staff only and will be treated in the strictest of confidence).

Please note that under our Rules, if you wish to resign your membership, you must serve written notice of your intention to resign at least 3 months prior to the start of the new subscription year on 1st April, otherwise you will be liable for the full amount of your subscription for the forthcoming year.

Declaration

We wish to apply for Supplier Membership of the BMF. We confirm that we comply with the terms and conditions of Membership including the Charter terms (as set out above). We agree to adhere to these terms; to support the aims and objects of the BMF and to pay on the due date any fees and annual subscription authorised from time to time so long as we remain in Membership.

NAME:

POSITION:

DATE:

SIGNATURE: