

CREDIT CONTROL – THE LEGALITIES



A review of the Legal System

KEY RESULTS

- Protecting against bad debts
- Terms and Conditions of Trade
- Overview of the legal options to collect debts
- Implications of going legal
- Fundamental elements of a contract
- Payment terms
- Which terms apply?
- Interest on overdue accounts
- Retention of title

CONTENT

Query Management

- Whose responsibility is it to solve queries?
- Best practice procedures
- Analysis of errors/credits

DURATION **1** One Day